BALANCE OF PAYMENTS¹ of the Republic of Azerbaijan for January – March, 2018

The country's balance of payments (BoP) had \$1.1 B worth of surplus in the current accounts balance (CAB), due to both 27.2% rise in oil prices, and positive trends in nonoil CAB and improved economic situation in main partner countries. Surplus of the CAB amounted to \$1.6 B. Non-oil CAB deficit y/y increased by 12.9% (\$147 M) to \$1.3 B.

	Mln.\$
Current operations	1 555.7
Foreign trade balance	2 413.8
Services balance	- 497.3
Primary income balance	- 527.7
- Investment income repatriation	- 309.2
Secondary income balance	166.9
Capital account	0.3
Financial account	- 462.7
Net financial assets	
including:	985.9
- direct investments abroad	562.3
- portfolio investments	88.2
- derivatives	1.4
- other investments	334.0
Net financial liabilities	523.2
including:	
- direct investments attracted to Azerbaijan	1 017.8
- attracted investment repatriation	- 889.0
- oil bonus	450.1
- portfolio investments	- 46.6
- other investments	- 9.1
Net errors and omissions	202.5
Total surplus of the BOP (change in reserve assets of the country; '+' increase, '-' decrease)	1 295.8

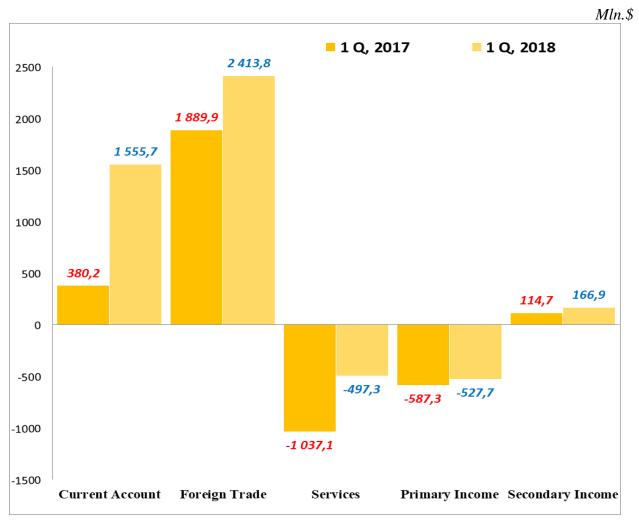
Key indicators of the balance of payments for January – March 2018

Note: The BOP was calculated at the 65.4\$ (y/y 51.4\$) average actual oil price

Current account

Current account surplus amounted to \$1.6B, surplus on the oil-gas sector was \$2.8B. Whereas non-oil current account deficit y/y increased by 12.9% (\$147M), oil-gas current account surplus y/y rose 1.9 times (\$1.3B). Oil-gas current account surplus fully covered \$1.3B worth of non-oil deficit. Current account surplus is driven by:

- > 28% jump in foreign trade balance;
- > 28.4% rise in oil-gas export and 33.2% rise in non-oil export;
- 2.1 times drop in deficit of services balance, including \$343 M worth of decrease in construction services and \$66 M (up by 26.9%) worth of positive balance in tourism;
- *▶ y/y* 10% (\$59 M) *drop in primary income balance deficit;*
- ➤ 1.5 times rise in surplus in secondary income balance (\$167 M).



External trade balance

External trade turnover made \$6.8 B, while *positive external trade balance amounted* to \$2.4 B.

Azerbaijan traded with up to 145 countries around the world in January – March 2017: CIS countries account for 12%, while other countries for 88% of foreign trade.

Commodity export amounted to \$4.6 B.

\$3.8 B worth of oil products were exported to foreign countries: \$106.7 M oil processing products, and \$3.7 B crude oil.

Non-oil export, posting growth on the backdrop of a favorable exchange rate, y/y increased by 33.2% to \$337.7 M.

Commodity import constituted \$2.2B, total value of imported consumer goods amounted \$925M (including \$337M worth of food products). Import of chemical products (2.1 times), vehicles (1.9 times), ferrous metals and products (1.9 times), cereals (1.4 times), furniture (1.4 times), alcoholic and non-alcoholic beverages (33%), paper products (28%) increased, while import of sugar (2.8 times), tobacco and products (21.4%), ships, boats and floating constructions (8.3%) and vegetables (6.6%) decreased.

The share of vehicles, equipment and goods imported via foreign investments was 9.3% (\$201.1M).

Services balance

One of the major items in economic relations of Azerbaijan with other countries was mutually provided services (\$2811.9 M). Out of which \$1654.6 M was rendered by non-residents for Azerbaijani residents, and \$1157.3 M – by Azerbaijani residents for foreign residents, resulting in \$497.3 M worth of deficit in services balance.

97% (\$482 M) of the deficit relates to the oil-gas sector (in particular \$407M worth of construction services and \$129M other business services). Although non-oil services balance is slightly deflated (\$-14.8 M), deficit is balancing (y/y down by 8.1 times).

The share of transportation in total services turnover was 20%. Total size of transportation services made up \$559M, 47% of which relates to the use of transportation systems of Azerbaijan by non-residents. Total value of transportation services provided by Azerbaijani residents to non-residents made up \$264.1M, while the value of travelling services provided by non-residents to Azerbaijani residents made up \$294.6M. Non-oil exports of transportation services increased by 1.4 times.

Mutual tourism services y/y increased by 1.5% to \$1.3 B. Surplus on tourism services y/y increased by 26.9% to \$65.8M (\$51.9M in 2017) (the number of foreign citizens visiting Azerbaijan increased by 13% in January – March, 2018).

In its turn, the cost of travel provided by foreign countries for Azerbaijani residents was \$ 619.7M. 78.5% of this amount falls to the share of private expenditures of Azerbaijani citizens in foreign countries (funds for shuttle import excluding).

The value of construction services paid to non-residents on the non-oil sector y/y decreased by 9.5 times to \$1.2 M, while the value of other business services paid to non-residents on the non-oil sector increased by 15.3% to \$152.9 M

Primary income balance

The oil-gas sector witnessed \$581.7M worth of deficit, while the non-oil sector surplus amounted to \$54M, resulting in y/y decrease in primary income balance deficit by 10.1% to \$527.7M. Total turnover of income receipts and payments made up \$1451 M. 68.2% (\$989.4M) of which were payments from Azerbaijan to non-residents: income repatriation (\$584.5 M) of foreign investors in oil-gas consortiums (mainly in terms of crude oil), interest payments to non-residents on the securities portfolio (\$181.1M) and interest payments on foreign loans (\$71M).

Secondary income balance

Total value of secondary income operations with foreign countries is estimated to equal \$379.1M – receipts \$273M, and payments \$106.1M

88.5% of total receipts on secondary income is comprised of remittances of individuals from foreign countries, 10.5% - value of humanitarian goods, 1% - other receipts. Remittances from foreign countries increased by 19.8% to \$241.7M, while remittances to foreign countries increased by 8% to \$83.2M, resulting in \$158.5M worth of positive surplus on remittances

In total, surplus of secondary income operations made up positive \$166.9 M.

Financial account²

Net acquisition of financial assets increased by \$985.9M: direct investments abroad (\$562.3M), portfolio investments (\$88.2M), derivatives (\$1.4M) and other investments (\$334.0 M).

Net financial liabilities made up \$523.2M: FDIs (\$128.8M), oil bonus (\$450.1M), portfolio investments (\$-46.6M) and other investments (\$-9.1M).

		Mln.\$	
	Assets	Liabilities	
Direct investments	562.3	128.8	
- oil-gas sector	204.4	227.5	
- other sectors	357.9	-98.7	
Oil bonus		450.1	
Portfolio investments	88.2	-46.6	
Derivatives	1.4		
Other investments	334.0	-9.1	
- trade credits and advances	646.8	-30.8	
- credits and loans	15.8	156.4	
- deposits and cash currency	-328.6	-134.7	
TOTAL	985.9	523.2	

Net financial assets and liabilities in January – March, 2018

2 Under the IMF's Balance of Payments Manual (6th Edition), the capital and financial account in the BOP structure is classified under the Assets/Liabilities principle, due to which table indicators are designed accordingly

Direct investments

The oil-gas sector accounts for 81.6% of \$1017.8 M worth of FDIs.

In January – March, 2017 rise in net financial liabilities (\$227.5 M) on the oil-gas sector of the BoP's direct investments item stems from the difference between attracted investments (\$830.9 M) and capital repatriation (\$603.4 M).

Total amount of FDIs to the non-oil sector is estimated to equal \$186.8M (y/y down 3.7%).

<u>Box 1.</u> The size, and structure of investments attracted to the Azerbaijani oil-and-gas sector, distribution of shares among investors with their further repatriation in the form of income and capital are being managed under international oil-and-gas contracts and recommendations of the IMF.

Repatriation of income under signed contracts is defined as the income a foreign investor earns from his/her investment. To note, under these contracts investors of relevant consortiums take back all of their investments to the Azerbaijani economy over the reported period in the form of extracted and exported crude oil (capital repatriation). In fact, this operation is the decrease in country's foreign liabilities in the financial account of the BoP ("-" net incurrence of liabilities).

Credits and other investments

Net financial assets on credits and loans decreased by \$15.8M, while net financial liabilities increased by \$156.4M. Net financial assets on credits and loans mainly decreased at the expense of bank loans, and increased at the expense of government and government guaranteed loans.

Net financial assets on deposits and cash increased \$328.6M, while net financial liabilities decreased \$134.7M.

Reserve assets

Over the reported period country's reserve assets increased by \$1296 M.

Box 2. The Reserve Assets item stands for increase/decrease in country's foreign exchange reserves resulting from operations in current operations and financial accounts. In practice, in the event of current account deficit/surplus, the deficit/surplus should be financed/covered at the expense of the surplus/deficit of the capital and financial account. However, if the current deficit/surplus is not fully financed/covered at the expense of the surplus/deficit of the capital and financial account. However, if the current deficit/surplus is not fully financed/covered at the expense of the surplus/deficit of the capital and financial account, then this gap may be financed/covered at the expense of reserve assets (foreign exchange reserves).

If total BoP deficit is not financed by reserve assets (or by contrast, the surplus is not reflected in the rise of reserve assets), the resulting gap is reflected as surplus in the 'Net errors and omissions'.