FINANCIAL MARKET SUPERVISORY

AUTHORITY

OVERVIEW OF THE BANKING SECTOR

As of 31 March, 2018

Table 1. Overview of the banking sector

| | (AZN million) |
|---|---------------|
| ASSETS | 31.03.2018 |
| 1. Cash and cash equivalents | 1,307.3 |
| 2. Claims on CBAR, total* | 2,947.7 |
| 3. Nostro accounts (correspondent accounts at other banks), total | 1,389.2 |
| 4. Deposits in financial institutions, including banks | 7,756.6 |
| 5. Securities | 2,301.6 |
| 6. Loans to financial institutions, including banks | 227.1 |
| 6.1 net loans | 176.1 |
| 7. Loans to customers | 11,249.6 |
| 7.1 Less specific reserves against possible losses on loans | 1,654.0 |
| 7.2 Net loans to customers | 9,595.5 |
| 8. Fixed assets | 855.0 |
| 9. Intangible assets | 127.5 |
| 10. Other assets (less specific reserves) | 1,450.9 |
| 11. Total assets | 27,907.4 |
| | |
| LIABILITIES | 31.03.2018 |
| 1.Deposits (excluding financial institutions) | 16,717.1 |
| 1.1 Individuals | 7,580.0 |
| 1.1.1 term deposits | 5,329.5 |
| 1.1.2 current accounts | 2,250.6 |
| 1.2 Legal entities** | 9,137.0 |
| 1.2.1 term deposits | 1,796.7 |
| 1.2.2 current accounts*** | 7,340.3 |
| - deposits of entrepreneurs | 77.2 |
| 2. CBAR's claims to bank | 499.0 |
| 3. Loro accounts | 211.5 |
| 4. Deposits of financial institutions | 1,230.3 |

| 5. Loans of banks | 90.8 |
|--|------------|
| 6. Loans of other financial institutions | 1,899.9 |
| 7. Securities issued by banks | 1,851.8 |
| 8. Other liabilities**** | 1,536.9 |
| 9. Total liabilities | 24,037.3 |
| | |
| CAPITAL | 31.03.2018 |
| 10. Equity capital | 3,633.7 |
| 11. General reserves | 236.4 |
| 12. Total capital | 3,870.1 |
| 13. Total liabilities and capital | 27,907.4 |

Note: It has been prepared on the basis of Prudential reporting methodology

* Including blocked foreign currency deposits, as collateral for loans from the Central Bank

** Including deposits of individuals engaged in individual entrepreneurship, excluding deposits without central government and municipal governing bodies

***Including current accounts of non-bank financial institutions

**** Including subordinated debt placed by individuals (deposits)

Table 2. Profit and loss statement

(Banking sector)

| | (AZN million) |
|---|---------------|
| Profit and loss items | 31.03.2018 |
| 1. Interest income what is meant by associated types of | 428.0 |
| 1.1 interest on loans, total | 287.0 |
| 2. Interest expenses | 151.9 |
| 2.1 interest on deposits | 95.1 |
| 3. Net interest income (losses) | 276.1 |
| 4. Non-interest income | 114.5 |
| 5. Non-interest expenses | 242.7 |
| 6. Operating profit (loss) | 147.9 |
| 7. Allowance for loan impairment | 197.5 |
| 8. Other income (expenses) | 1.4 |
| 9. Profit (loss) before tax | (48.2) |
| 10. Profit tax | 7.7 |
| 11. Net profit (loss) | (55.9) |

Table 3. General Information on Financial Market Participants

(Banks)

| | 31.03.2018 |
|--|------------|
| Number of banks | 30 |
| State banks | 2 |
| Private banks | 28 |
| Banks with foreign capital | 15 |
| banks with 50%-100% foreign capital, of which | 8 |
| - local branches of foreign banks | 2 |
| banks with less than 50% foreign capital | 7 |
| The number of banks licensed since the beginning of the year | 0 |
| The number of banks whose licenses have been revoked since the beginning of the year | 0 |
| Number of banks' branches | 511 |
| Number of banks' divisions* | 143 |
| Number of ATMs | 2,455 |
| Number of employees | 16,389 |

*Divisions do not have authority to grant loans

Table 4. General information about financial market participants

(Non-Bank Credit Organization and National Postal Operator)

| | 31.03.2018 |
|---|------------|
| Non-bank credit institutions | 117 |
| - Credit Unions | 70 |
| State non-bank credit institutions | 1 |
| Private non-bank credit institutions | 116 |
| non-bank credit institutions with foreign capital | 8 |
| non-bank credit institutions with 50%-100% foreign capital | 8 |
| - local branches of foreign non-bank credit institutions | 0 |
| non-bank credit institutions with less than 50% foreign capital | 0 |
| The number of non-bank credit institutions licensed since the beginning of the year | 0 |
| The number of non-bank credit institutions whose licenses have been revoked since the beginning of the year | 6 |
| Number of non-bank credit institutions' branches | 166 |
| Number of employees | 2085 |
| National operator of postal communication - Azerpost | |
| Post branches (providing financial services) | 63 |
| Post offices (providing financial services) | 1112 |