



# STRUCTURE

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# 1. GLOSSARY OF TERMS

Current account balance	The current account balance includes i) foreign trade balance,		
	ii) services balance, iii) primary income balance and iv)		
	secondary income balance.		
Foreign trade balance	Foreign trade balance is the balance of import and export		
	operations of goods.		
<u>Services balance</u>	Services balance is calculated based upon the balance of export		
	and import operations on i) processing and repair, ii)		
	transportation, iii) tourism, iv) royalty and licensing, v)		
	telecommunication and communication, vi) construction, vii)		
	insurance, viii) financial, ix) government, x) other business, xi)		
	personal, cultural and entertainment services.		
Primary income balance	Primary income balance is generated based upon the balance		
	of revenue and spending operations on earned and paid factor		
	income, including salaries, direct investment income, dividends,		
	interest, rent and other items.		
Secondary income	Secondary income balance is generated based upon the balance		
<u>balance</u>	of revenue and spending operations on current transfers,		
	including money transfers, humanitarian aid, grants, and other		
	items.		
Capital and financial	The capital and financial flow account indicates the in- and		
<u>flow account</u>	outflow of capital to/from the country. Capital in- and outflow		
	may be as i) direct, ii) portfolio, iii) trade credits and advances,		
	iv) loans, v) currency and deposits, and in other forms.		
<u>Capital account</u>	The capital account shows transactions with the rest of the		
	world on non-produced non-financial assets (e.g., transfers of		
	sportsmen), as well as other capital-oriented transfers (e.g.,		
	humanitarian aid in the form of equipment).		

<u>Financial account</u>	The financial account records net foreign financial assets and
	liabilities and includes various investment flows, acquisition of
	financial liabilities and claims (direct and portfolio investments,
	loans, currency and deposits and others).
<u>Direct investments</u>	A direct investment is an investment by a resident of a country
	that entitles to exercise control over the management of an
	enterprise owned by a resident of another country.
<u>Oil bonus</u>	Premiums paid to the Republic of Azerbaijan with regard to the
	signing or implementation of Production Sharing Agreements in
	the oil and gas sector.
Portfolio investments	Portfolio investments are investments in securities made by a
	resident of a country without active participation in the
	management of an enterprise owned by a resident of another
	country to earn income. This item includes investments in
	securities not attributable to direct investments.
Other investments	Other Investments include i) trade credit and advances, ii)
	loans, iii) currency and deposits operations. Other investments
	not attributable to direct and portfolio investments and
	financial derivative instruments are included to this item.
<u>Trade credits</u>	Trade credits (debts) are amounts unpaid by residents in
	exchange for goods (or supplied services) provided by non-
	residents to residents, or amounts unpaid by non-residents in
	exchange for goods (or supplied services) provided by residents
	to non-residents.
<u>Trade advances</u>	Trade advances are amounts paid in advance (in part or in full)
	by residents in exchange for goods to be delivered (or services
	to be supplied) by non-residents to residents, or amounts paid
	in advance (in part or in full) by residents in exchange for goods
	to be delivered (or services to be supplied) by residents to non-
	residents.

<u>Loans</u>	Loans are money lent in a certain amount, with or without
	collateral, on the condition that it will be reimbursed in
	accordance with the concluded contract, for a certain period
	(with the right to extend the period) and on the condition that
	interest (commission fees) will be paid.
Currency and deposits	Currency and deposits are money deposited or transferred to
	current, savings (deposit), correspondent or other accounts,
	which are to be returned or transferred to another account at
	the request of investors (depositors) with or without payment
	of interest or commission fees under relevant contractual
	conditions, and cash foreign currency.
Reserve assets	Increase/decrease in country's strategic foreign reserves as a
	result of transactions in the current account and the capital and
	financial account. In practice, when the current account is in
	surplus, this surplus finances the capital and financial account
	deficit. If the current account surplus exceeds the capital and
	financial account deficit, the difference may increase reserve
	assets.
Net errors and	Net errors and omissions may be generated as a result of
<u>omissions</u>	operations not registered on corresponding items of the
	balance of payments. In practice, it is impossible to ensure that
	net errors and omissions are '0' in the preparation of the BoP.
	Experience shows that accurate registration of a number of
	transactions in liberal and open economies and on the backdrop
	of rapid expansion of foreign economic relations is a
	complicated process, due to incomplete information, time lag
	between information sources, deviations in assessments and
	other factors. In most cases, different sources of information
	are used to record credit and debit sides of a transaction. When
	one or more of these sources are incomplete, the credit and
<u> </u>	1

debit sides of the BoP are not equal to each other, resulting in a certain gap. These gaps are summarized and recorded in the net errors and omissions section at the end. For example, if the surplus resulting from the gap between the balance of current account and the balance of capital and financial account flows in the BoP exceeds the increase in reserve assets, this gap should be recorded with a negative sign in the net errors and omissions section.

### 2. EXECUTIVE SUMMARY

In Q1 2023 the balance of payments <sup>1</sup> was mainly driven by favorable oil and gas prices, high non-oil-gas exports and positive trends in the capital and financial account. Current account surplus amounted to \$3.4B, surplus in the capital and financial account made \$1.3B, reserve assets increased by \$3.5B. Average crude oil price was 85\$/barrel<sup>2</sup>, non-oil-gas export increased by 27% to \$900M.

TABLE 1. Main indicators of the balance of payments for Q1 2023, mln.\$.

Indicators	Q1 2023
Current account balance	3 376.2
Foreign trade balance	4 720.7
Services balance	-686.8
Primary income balance	-955.9
- Investment income repatriation	-1 024.7
Secondary income balance	298.2
Capital account	3.4
Financial account	1 302.6
Net financial assets	-1 118.3
- direct investments abroad	58.6
- portfolio investments	-452.7
- other investments	-724.2
Net financial liabilities	184.3
- direct investments to Azerbaijan	1 501.5
- attracted investment repatriation	-2 108.1
- oil bonus	450.2
- portfolio investments	-590.2
- other investments	930.9
Change in reserve assets	3 453.8
Net errors and omissions	-1 228.4

<sup>&</sup>lt;sup>1</sup> Go to <a href="https://uploads.cbar.az/assets/4f9ced2ebffd8b2fb6149f920.pdf">https://uploads.cbar.az/assets/4f9ced2ebffd8b2fb6149f920.pdf</a> for Methodological Guidelines on Compiling the Balance of Payments.

<sup>&</sup>lt;sup>2</sup> The actual average oil price was 85.2\$ (86.5\$ in Q1 2022) in BoP estimations.

## 3. CURRENT ACCOUNT BALANCE (CAB)

Current account surplus amounted to \$3.4B or 18.9% of GDP (yoy \$3.9B worth surplus) in Q1 2023. Oil and gas CAB surplus yoy decreased by 7.6% to \$5.1B, while non-oil-gas CAB deficit increased by 10.3% to \$1.7B.

TABLE 2. Main indicators of CAB for Q1 2023, mln.\$.

Indicators	Q1 2022	Q1 2023	Change, %
Current account balance	3 952.8	3 376.2	-14.6
- Oil-gas sector	5 482.4	5 063.2	-7.6
- Other sectors	- 1 529.6	- 1 687.0	10.3
Foreign trade balance	5 447.1	4 720.7	-13.3
Services balance	- 627.5	- 686.8	9.4
Primary income balance	- 961.8	-955.9	-0.6
Secondary income balance	95.0	298.2	3.1 times

# 3.1. Foreign trade balance

Foreign trade balance made up \$12.3B, \$6.7B worth oil-and-gas surplus covered \$2.0B non-oil-gas deficit, resulting in \$4.7B worth foreign trade surplus. Azerbaijan traded with 176 countries – CIS countries account for 12.1%, while other countries for 87.9% of foreign trade.

TABLE 3. Foreign trade balance structure, mln.\$.

Indicators	Q1 2022	Q1 2023	Change, %
Foreign trade balance	5 447.1	4 720.7	-13.3
- Total export	8 124.3	8 483.8	4.4
- Total import	-2 677.2	-3 763.1	40.6
Oil-gas sector	7 085.1	6 735.5	-4.9
- Export	7 416.6	7 584.3	2.3
- Import	-331.5	-848.8	2.6 times
Non-oil-gas sector	-1 638.0	-2 014.8	23.0
- Export	707.7	899.5	27.1
- Import	-2 345.7	-2 914.3	24.2

Commodity export amounted to \$8.5B (up by 4.4%). Oil-gas export increased by 2.3% to \$7.6B due to yoy favorable crude oil and natural gas prices in global markets. Crude oil accounts for \$4.2B, natural gas for \$3.2B and oil processing products for \$0.2B of exported oil-gas products (\$7.6B). Non-oil-gas export increased by 27.1% to \$900M.

Commodity import yoy increased by 40.6% to \$3.8B, total value of imported consumer goods amounted to \$1.5B (including \$0.5B worth food products). Non-oil-gas import increased by 24.2% to \$2.9B: import of cars (86.8%), tobacco products (77%), furniture (67.3%), cereals (61.6%), wood ware (48.4%), soaps and detergents (44.3%), perfume and cosmetics (43.7%), alcoholic and non-alcoholic beverages (37.3%), stone and glass ware (29.9%), sugar (23.7%), metals (17.6%) and pharmaceuticals (17.6%) increased. While import of ships, boats and floating structures (96%), vegetable oils (44.3%), electrical machines and apparatus (12.2%), boilers, equipment and mechanical devices (11.9%), vegetables (1.9%) and butter (1.6%) decreased.

The share of vehicles, equipment and goods imported via foreign investments was 4.3% (\$129.4M).

TABLE 4. Import structure, mln.\$.

Indicators	Q 1 2022		Q1 2023	
	Amount	Weight, %	Amount	Weight, %
Import	2 677.2	100.0	3 763.1	100.0
including:				
1. Consumer goods	1 189.4	44.4	1 538.1	40.9
- food	433.4	16.2	534.1	14.2
- other	756.0	28.2	1 004.0	26.7
2. Investment oriented goods	120.9	4.5	129.4	3.4
3. Other goods	1 366.9	51.1	2 095.6	55.7

#### 3.2. Services balance

Total services in Azerbaijan's economic ties with foreign countries made up \$3.3B – non-residents rendered \$2.0B worth services to Azerbaijani residents, and Azerbaijani residents rendered \$1.3B worth services to foreign residents. In general, deficit in services balance increased by 9.4% to \$0.7B. Non-oil-gas deficit was \$508.6M (up by 18.6%) (in particular in construction and other business services). Deficit in non-oil-gas services balance was \$178.2M (up by 18.6%).

Transportation accounts for 32.4% of total mutual services turnover. Total size of transportation services made up \$1.1B, 62.1% of which relates to the use of transportation systems of Azerbaijan by non-residents. Total value of transportation services provided by Azerbaijani residents to non-residents made up \$677.1M, while the value of travelling services provided by non-residents to Azerbaijani residents made up \$413.1M.

Non-oil-gas export of transportation services you decreased by 9.7%, while import increased by 8.2%. As a result, surplus on transportation services increased by 14.4% to \$264M in Q1 2023 (\$230.6M in Q1 2022).

Mutual tourism services increased by 34.3% to \$427.2M. Tourism import (\$215.9M) prevailed over tourism export (\$211.3M), resulting in \$4.6M worth deficit. The number of Azerbaijani citizens visiting foreign countries increased by 20.2%, while the number of foreign

citizens visiting Azerbaijan increased by 49.8%. Foreign countries supplied \$215.9M worth tourism services to Azerbaijani citizens. Out of which personal expenditures of Azerbaijani citizens in foreign countries amounted to 61% (excluding funds for shuttle trade import).

Cost of construction services to non-residents on the non-oil-gas sector increased by 6 times to \$11.6M, while cost of other business services to non-residents on the non-oil-gas sector increased by 59.7% to \$372.1M.

### *3.3. Primary income balance*

Oil-gas deficit made up \$1.2B, while non-oil-gas surplus amounted to \$0.2B, resulting in \$1.0B worth primary income balance deficit (down by 1%).

Total turnover of income receipts and payments was \$1.8B. 77% (\$1.4B) of which were payments from Azerbaijan to non-residents: income repatriation (\$1.1B) (including \$1B worth repatriation on foreign investors in oil-gas consortiums in the form of crude oil and natural gas), interest payments to non-residents on securities portfolio (\$160.1M), interest payments on foreign loans (\$63.5M) and other payments (\$90.4M).

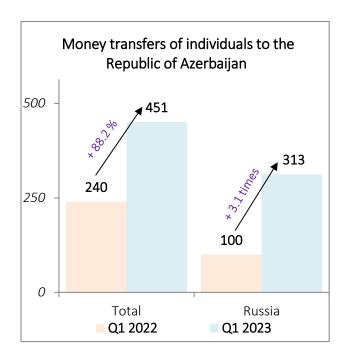
### 3.4. Secondary income balance

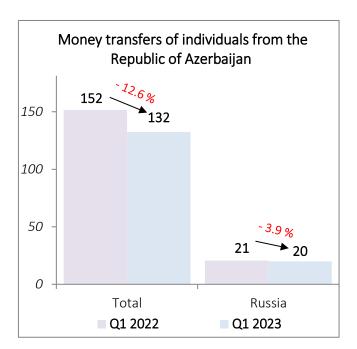
Total value of secondary income operations with foreign countries was estimated to equal \$665M – proceeds \$481.6M and payments \$183.4M.

93.8% of total receipts on secondary income includes money transfers of individuals from foreign countries, 5.6% humanitarian goods and other aids, and 0.6% other receipts.

Money transfers of individuals from foreign countries increased by 88.2% to \$451M, while money transfers of individuals to foreign countries decreased by 12.6% to \$132M, resulting in \$319M worth surplus on money transfers of individuals.

CHART 1. Main indicators of money transfers of individuals for Q1 2023, mln.\$.





In total, surplus of secondary income operations made up \$298M (up by 3.1 times).

### 4. CAPITAL AND FINANCIAL FLOW ACCOUNT<sup>3</sup>

Net acquisition of financial assets decreased by \$1.1B: direct investments abroad (\$58.6M), portfolio investments (\$-452.7M) and other investments (\$-724.2M).

Net financial liabilities increased by \$184.3M: net FDIs (\$-606.6M), oil bonus (\$450.2M), portfolio investments (\$-590.2M) and other investments (\$930.9M).

TABLE 5. Net financial assets and liabilities for Q1 2023, mln.\$.

	Assets	Liabilities
Direct investments	58.6	-606.6
- oil-gas sector	-177.3	-935.7
- other sectors	235.9	329.1
Oil bonus		450.2
Portfolio investments	-452.7	-590.2
Other investments	-724.2	930.9
- Trade credits and advances	-338.8	841.7
- Loans	5.7	-145.7
- Currency and deposits	-391.1	234.9
TOTAL	-1 118.3	184.3

The Balance of Payments report

<sup>&</sup>lt;sup>3</sup> Under the IMF's Balance of Payments Manual (sixth edition), the capital and financial account in the BOP structure is classified under the Assets/Liabilities principle.

#### *4.1. Direct investments*

Net FDI assets increased by \$58.6M, net FDI liabilities decreased by \$606.6M.

Total FDIs liabilities amounted to \$1.5B, total investments abroad amounted to \$289M. In general, there was \$0.7B worth negative balance on FDIs.

The oil-gas sector accounted for 77.5% of FDIs. Drop in net financial liabilities (\$-935.7M) on the oil-gas sector of the BoP's direct investments item stems from the difference between attracted investments (\$1 163.9M) and capital repatriation (\$2 099.6M) (mainly in the form of crude oil and natural gas, which is the share of international oil and gas consortia).

Total FDI liabilities to the non-oil-gas sector was estimated to equal \$337.5M (down by 54%).

### 4.2. Portfolio investments

Net financial assets on portfolio investments decreased by \$452.7M, while net financial liabilities decreased by \$590.2M.

Assets on portfolio investments mainly increased at the expense of government (\$40.3M), other sectors (\$194.4M) and securities guaranteeing equity participation (\$5.9 M) and decreased at the expense of banks (\$693.3M). Liabilities decreased at the expense of banks (\$6.9M) and oil-gas sectors, and increased at the expense of government (\$4.5M) and other sectors (\$2.3M).

#### 4.3. Oil bonus

According to Article 29.2 of the 'Agreement on joint development and production sharing for the Azeri and Chirag fields and the Deep Water Portion of the Gunashli field located in the Azerbaijani sector of the Caspian Sea' dated 14 September 2017, total \$3,6B worth oil

bonus is planned to be paid in 2018-2025. Annual payment of this amount is \$450M. Funds intended for the current year were paid to Azerbaijan in January 2023.

### 4.4. Other investments

Net financial assets on other investments decreased by \$724.2M, while net financial liabilities increased by \$930.9M.

Net financial assets on loans increased by \$5.7M, while net financial liabilities decreased by \$145.7M. Net financial liabilities on loans increased at the expense of bank loans (\$39.1M) and decreased at the expense of oil and gas loans (\$109.2M), government loans (\$24.8M), government guaranteed loans (\$36.2M) and loans of enterprises (\$14.6M).

Net financial assets on currency and deposits decreased by \$391.2M, while net financial liabilities increased by \$234.9M.

#### 4.5. RESERVE ASSETS

Reserve assets increased by \$3.5B<sup>4</sup> in Q1 2023.

#### 4.6. NET ERRORS AND OMMISSIONS

Net errors and omissions amounted to negative \$1.2B over the reporting period.

<sup>&</sup>lt;sup>4</sup> Without taking into account exchange rate changes, revaluation and other changes.