

# BALANCE OF PAYMENTS REPORT

# **STATISTICS DEPARTMENT**

# 2023 9 months

# STRUCTURE

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# 1. GLOSSARY OF TERMS

Comment and the damage	The summer the second below as includes i) from include below as				
Current account balance					
	ii) services balance, iii) primary income balance and iv)				
	secondary income balance.				
Foreign trade balance	Foreign trade balance is the balance of import and export				
	operations of goods.				
Services balance	Services balance is calculated based upon the balance of export				
	and import operations on i) processing and repair, ii)				
	transportation, iii) tourism, iv) royalty and licensing, v)				
	telecommunication and communication, vi) construction, vii)				
	insurance, viii) financial, ix) government, x) other business, xi)				
	personal, cultural and entertainment services.				
Primary income balance	Primary income balance is generated based upon the balance				
	of revenue and spending operations on earned and paid factor				
	income, including salaries, direct investment income, dividends,				
	interest, rent and other items.				
Secondary income	Secondary income balance is generated based upon the balance				
<u>balance</u>	of revenue and spending operations on current transfers,				
	including money transfers, humanitarian aid, grants, and other				
	items.				
Capital and financial	The capital and financial flow account indicates the in- and				
<u>flow account</u>	outflow of capital to/from the country. Capital in- and outflow				
	may be as i) direct, ii) portfolio, iii) trade credits and advances,				
	iv) loans, v) currency and deposits, and in other forms.				
<u>Capital account</u>	The capital account shows transactions with the rest of the				
	world on non-produced non-financial assets (e.g., transfers of				
	sportsmen), as well as other capital-oriented transfers (e.g.,				
	humanitarian aid in the form of equipment).				
<u>Financial account</u>	The financial account records net foreign financial assets and				
	liabilities and includes various investment flows, acquisition of				

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	financial liabilities and claims (direct and portfolio investments,
	loans, currency and deposits and others).
Direct investments	A direct investment is an investment by a resident of a country
	that entitles to exercise control over the management of an
	enterprise owned by a resident of another country.
<u>Oil bonus</u>	Premiums paid to the Republic of Azerbaijan with regard to the
	signing or implementation of Production Sharing Agreements in
	the oil and gas sector.
Portfolio investments	Portfolio investments are investments in securities made by a
	resident of a country without active participation in the
	management of an enterprise owned by a resident of another
	country to earn income. This item includes investments in
	securities not attributable to direct investments.
Other investments	Other Investments include i) trade credit and advances, ii)
	loans, iii) currency and deposits operations. Other investments
	not attributable to direct and portfolio investments and
	financial derivative instruments are included to this item.
Trade credits	Trade credits (debts) are amounts unpaid by residents in
	exchange for goods (or supplied services) provided by non-
	residents to residents or amounts unpaid by non-residents in
	exchange for goods (or supplied services) provided by residents
	to non-residents.
Trade advances	Trade advances are amounts paid in advance (in part or in full)
	by residents in exchange for goods to be delivered (or services
	to be supplied) by non-residents to residents or amounts paid
	in advance (in part or in full) by residents in exchange for goods
	to be delivered (or services to be supplied) by residents to non-
	residents.
<u>Loans</u>	Loans are money lent in a certain amount, with or without
	collateral, on the condition that it will be reimbursed in
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	accordance with the concluded contract, for a certain period
	(with the right to extend the period) and on the condition that
	interest (commission fees) will be paid.
Currency and deposits	Currency and deposits are money deposited or transferred to
	current, savings (deposit), correspondent or other accounts,
	which are to be returned or transferred to another account at
	the request of investors (depositors) with or without payment
	of interest or commission fees under relevant contractual
	conditions, and cash foreign currency.
<u>Reserve assets</u>	Increase/decrease in country's strategic foreign reserves as a
	result of transactions in the current account and the capital and
	financial account. In practice, when the current account is in
	surplus, the surplus funds the capital and financial account
	deficit. If the current account surplus exceeds the capital and
	financial account deficit, the difference may increase reserve
	assets.
Net errors and	Net errors and omissions may be generated as a result of
<u>omissions</u>	operations not registered on corresponding items of the
	balance of payments. In practice, it is impossible to ensure that
	net errors and omissions are '0' in the preparation of the BoP.
	Experience shows that accurate registration of a number of
	transactions in liberal and open economies and on the backdrop
	of rapid expansion of foreign economic relations is a
	complicated process, due to incomplete information, time lag
	between information sources, deviations in assessments and
	other factors. In most cases, different sources of information
	are used to record credit and debit sides of a transaction. When
	one or more of these sources are incomplete, the credit and
	one of more of mese sources are meenpiete, the creat and
	debit sides of the BoP are not equal, resulting in a certain gap.

omissions section at the end. For example, if the surplus
resulting from the gap between the balance of current account
and the balance of capital and financial account flows in the BoP
exceeds the increase in reserve assets, this gap should be
recorded with a negative sign in the net errors and omissions
section.

# 1. EXECUTIVE SUMMARY

The balance of payments for 9 months of 2023<sup>1</sup> was mainly driven by favorable oil and gas prices, high non-oil-gas exports, and positive trends in the capital and financial account. Current account surplus amounted to \$6.7B, surplus in the capital and financial account made \$0.4B, reserve assets increased by \$6.4B. Average crude oil price was 83\$/barrel<sup>2</sup>, non-oil-gas export increased by 17% to \$2.4B.

Indicators	9 months 2023
Current account balance	6 673.9
Foreign trade balance	9 976.4
Services balance	-1 747.7
Primary income balance	-2 390.2
- Investment income repatriation	-2 680.3
Secondary income balance	835.4
Capital account	-8.4
Financial account	398.7
Net financial assets	-345.1
- direct investments abroad	1 754.8
- portfolio investments	75.4
- other investments	-2 175.3
Net financial liabilities	53.6
- direct investments to Azerbaijan	4 372.2
- attracted investment repatriation	-5 110.8
- oil bonus	471.0
- portfolio investments	-692.3
- other investments	1 013.5
Change in reserve assets	6 402.0
Net errors and omissions	-662.2

# TABLE 1. Main indicators for the balance of payments for 9 months of 2023, mln.\$.

<sup>&</sup>lt;sup>1</sup> Go to <u>https://uploads.cbar.az/assets/4f9ced2ebffd8b2fb6149f920.pdf</u> for Methodological Guidelines on Compiling the Balance of Payments.

<sup>&</sup>lt;sup>2</sup> The actual average oil price was 83.2\$ (106.6\$ in 9 months of 2023) in BoP estimations.

# 2. CURRENT ACCOUNT BALANCE (CAB)

Current account surplus amounted to \$6.7B or 12.5% of GDP (yoy \$17.7B worth surplus). Oil and gas CAB surplus yoy decreased by 43.8% to \$12.1B, while non-oil-gas CAB deficit increased by 44.2% to \$5.4B.

Indicators	9 months 2022	9 months 2023	Change, %
Current account balance	17 710.6	6 673.9	-62.3
- Oil-gas sector	21 447.7	12 061.4	-43.8
- Other sectors	- 3 737.1	-5 387.5	44.2
Foreign trade balance	21 692.4	9 976.4	-54.0
Services balance	- 1 947.6	-1 747.7	-10.3
Primary income balance	- 4 304.9	-2 390.2	-44.5
Secondary income balance	2 270.7	835.4	-63.2

# TABLE 2. Main indicators of CAB for 9 months of 2023, mln.\$.

# 2.1. Foreign trade balance

Foreign trade turnover made up \$33.7B, \$16.6B worth oil-gas surplus covered \$6.6B non-oil-gas deficit, resulting in \$10.0B worth foreign trade surplus. Azerbaijan traded with 193 countries – CIS countries account for 13.3%, while other countries for 86.7% of foreign trade.

### TABLE 3. Foreign trade balance structure, mln.\$.

Indicators	9 months 2022	9 months 2023	Change, %
Foreign trade balance	21 692.4	9 976.4	-54.0
- Total export	31 226.9	21 826.4	-30.1
- Total import	-9 534.5	-11 850.0	24.3
Oil-gas sector	27 539.7	16 599.3	-39.7
- Export	29 187.3	19 435.0	- 33.4
- Import	-1 647.6	-2 835.7	72.1
Non-oil-gas sector	-5 847.3	-6 622.9	13.3
- Export	2 039.6	2 391.4	17.3
- Import	-7 886.9	-9 014.3	14.3

**Commodity export** decreased by 30.1% to \$21.8B. Oil-gas export amounted to \$19.4B amid favorable crude oil and natural gas prices in global markets. Crude oil accounts for \$12.3B, natural gas for \$6.5B and oil processing products for \$0.6B of exported oil-gas products (\$19.4B). Non-oil-gas export increased by 17.3% to \$2.4B.

**Commodity import** yoy increased by 24.3% to \$11.8B, total value of imported consumer goods amounted to \$4.8B (including \$1.4B worth food products). Non-oil-gas import increased by 14.3% to \$9.0B: import of cars (83.4%), ships, boats, and floating structures (74.0%), perfume and cosmetics (47.1%), furniture (27.1%), soaps and detergents (20.9%), sugar (16.8%), metals (13.8%), tobacco products (12.4%), stone and glass ware (12.0%), alcoholic and non-alcoholic beverages (7.9%), wood ware (6.3%) and paper products (3.4%) increased. While import of railway vehicles (99.6%), internal combustion engines (86.1%), vegetable oils (34.2%), cereals (14.2%), butter (13.9%), vegetables (12.5%) and pharmaceuticals (5.5%) decreased.

The share of vehicles, equipment and goods imported via foreign investments was 4.1% (\$0.5B).

#### TABLE 4. Import structure, mln.\$.

Indicators	9 months 2022		9 months 2023	
	Amount	Weight, %	Amount	Weight, %
Import	9 534.5	100.0	11 850.0	100.0
including:				
1. Consumer goods	4 029.6	42.3	4 772.2	40.3
- food	1 435.6	15.1	1 443.1	12.2
- other	2 594.0	27.2	3 329.1	28.1
2. Investment oriented goods	414.4	4.3	483.3	4.1
3. Other goods	5 090.5	53.4	6 594.5	55.6

#### 2.2. Services balance

Total services in Azerbaijan's economic ties with foreign countries made up \$10.8B – non-residents rendered \$6.3B worth services to Azerbaijani residents, and Azerbaijani residents rendered \$4.5B worth services to foreign residents. In general, deficit in services balance decreased by 10.3% to \$1.7B. Oil-gas deficit was \$1.5 (up by 5.5%) (in particular, in construction and other business services). Deficit in non-oil-gas services balance was \$0.2B (down by 53.3%).

Transportation accounts for 31.9% of total mutual services turnover. Total size of transportation services made up \$3.4B, 61.9% of which relates to the use of transportation systems of Azerbaijan by non-residents. Total value of transportation services provided by Azerbaijani residents to non-residents made up \$2.1B, while the value of travelling services provided by non-residents to Azerbaijani residents made up \$1.3B.

Non-oil-gas export of transportation services yoy decreased by 12.4% and import decreased by 5.1%. As a result, surplus on transportation services increased by 17.1% to \$0.8 over 9 months of 2023 (yoy \$0.7B).

Mutual tourism services increased by 49.4% to \$2.0B. Tourism export (\$1.1B) prevailed over tourism import (\$0.9B), resulting in \$0.2B worth surplus. The number of Azerbaijani citizens visiting foreign countries increased by 24.7%, while the number of foreign citizens

visiting Azerbaijan increased by 32.1%. Foreign countries supplied \$0.9B worth tourism services to Azerbaijani citizens. Out of which personal expenditures of Azerbaijani citizens in foreign countries amounted to 73.8% (excluding funds for shuttle trade import).

Cost of construction services to non-residents on the non-oil-gas sector decreased by 14.1% to \$28.2M, while cost of other business services to non-residents on the non-oil-gas sector increased by 26.6% to \$0.9B.

#### 2.3. Primary income balance

Oil-gas deficit made up \$3.0B, while non-oil-gas surplus amounted to \$0.6B, resulting in \$2.4B worth primary income balance deficit (down by 44.5%).

Total turnover of income receipts and payments was \$5.3B. 71.7% (\$3.8B) of which were payments from Azerbaijan to non-residents: income repatriation (\$3.0B) (including \$2.9B worth repatriation on foreign investors in oil-gas consortiums in the form of crude oil and natural gas), interest payments to non-residents on the securities portfolio (\$307.8M), interest payments on foreign loans (\$337.1M) and other payments (\$202.9M).

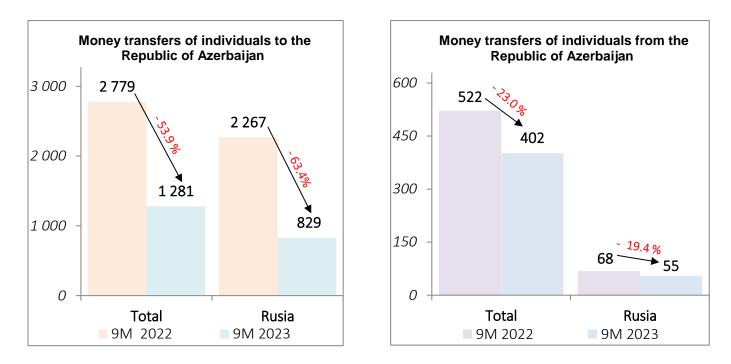
#### 2.4. Secondary income balance

Total value of secondary income operations with foreign countries was estimated to equal \$1.9B – proceeds \$1.4B and payments \$0.5B.

93.2% of total receipts on secondary income includes money transfers of individuals from foreign countries, 5.8% humanitarian goods and other aids, and 1.0% other receipts.

Money transfers of individuals from foreign countries decreased by 53.9% to \$1.3B and money transfers of individuals to foreign countries decreased by 23.0% to \$0.4B, resulting in \$0.9B worth surplus on money transfers of individuals.

# CHART 1. Main indicators of money transfers of individuals for 9 months of 2023, mln.\$.



In total, surplus of secondary income operations made up \$835.4M (down by 63.2%).

# 3. CAPITAL AND FINANCIAL FLOW ACCOUNT<sup>3</sup>

Net acquisition of financial assets decreased by \$345.1M: direct investments abroad (\$1754.8M), portfolio investments (\$75.4M) and other investments (\$-2 175.3 M).

Net financial liabilities increased by \$53.6M: net FDIs (\$-738.5M), oil bonus (\$471.0M), portfolio investments (\$-692.3M) and other investments (\$1 013.4M).

	Assets	Liabilities
Direct investments	1 754.8	-738.5
- oil-gas sector	954.8	-1 616.8
- other sectors	800.0	878.3
Oil bonus		471.0
Portfolio investments	75.4	-692.3
Other investments	-2 175.3	1 013.4
- Trade credits and advances	-857.7	1 315.8
- Loans	30.7	-749.5
- Currency and deposits	-1 348.3	447.1
TOTAL	-345.1	53.6

TABLE 5. Net financial assets and liabilities for 9 months of 2023, mln.\$.

<sup>&</sup>lt;sup>3</sup> Under the IMF's Balance of Payments Manual (sixth edition), the capital and financial account in the BOP structure is classified under the Assets/Liabilities principle.

#### *3.1. Direct investments*

Net FDI assets increased by \$1.8B, net FDI liabilities decreased by \$0.7M.

Total FDIs liabilities amounted to \$4.4B, total investments abroad amounted to \$2.7B. In general, there was \$2.5B worth negative balance on FDIs.

The oil-gas sector accounted for 79.2% of FDIs. Drop in net financial liabilities (\$-1616.8M) on the oil-gas sector of the BoP's direct investments item stems from the difference between attracted investments (\$3 461.3M) and capital repatriation (\$5 078.1M) (in the form of crude oil and natural gas, which is the share of international oil and gas consortia).

Total FDI liabilities to the non-oil-gas sector was estimated to equal \$910.9M.

#### 3.2. Portfolio investments

Net financial assets on portfolio investments increased by \$75.4M, while net financial liabilities decreased by \$692.3M.

Assets on portfolio investments mainly increased at the expense of government (\$78.7M), oil-gas (\$744.2M) and other sectors (\$91.9M) and securities guaranteeing equity participation (\$13.4M) and decreased at the expense of banks (\$852.8M). Liabilities decreased at the expense of oil-gas (\$722.5M), banks (\$0.7M) and securities guaranteeing equity participation (\$1.2M) and increased at the expense of the government sector (\$30.5M) and other sectors (\$1.6M).

#### 3.3. Oil bonus

According to Article 29.2 of the 'Agreement on joint development and production sharing for the Azeri and Chirag fields and the Deep-Water Portion of the Gunashli field located in the Azerbaijani sector of the Caspian Sea' ("AÇG HPBS") dated 14 September 2017, total \$3,6B worth oil bonus is planned to be paid in 2018-2025. Annual payment of this

amount is \$450M. Funds intended for the current year were paid to Azerbaijan in January 2023.

# *3.4. Other investments*

Net financial assets on other investments decreased by \$2.2B, while net financial liabilities increased by \$1.0B.

Net financial assets on loans increased by \$30.7M, while net financial liabilities decreased by \$749.5M. Net financial liabilities on loans increased at the expense of bank loans (\$49.1M) and loans of enterprises (\$16.9M) and decreased at the expense of oil-gas loans (\$421.8M), government loans (\$173.6 M), government guaranteed loans (\$220.1M).

Net financial assets on currency and deposits decreased by \$1.3B, while net financial liabilities increased by \$0.5B.

#### 4. RESERVE ASSETS

Reserve assets of the balance of payments increased by \$6.4B<sup>4</sup>.

# 5. NET ERRORS AND OMISSIONS

Net errors and omissions amounted to negative \$662.2M over the reporting period.

<sup>&</sup>lt;sup>4</sup> Without taking into account exchange rate changes, revaluation and other changes.